

MID-YEAR BUDGET REVIEW 2017/18

A Simpler, Faster, Better Council



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Figures in tables and generally in the text throughout this document have been rounded. Any discrepancies in tables between totals and sums of components are due to rounding.



MESSAGE FROM THE CHIEF EXECUTIVE OFFICER

I am pleased to present the mid-year review of Townsville City Council's 2017/18 budget – fulfilling our commitment to transparency and showing residents how their rates are being spent.

Council delivered a strong, sustainable and equitable budget in July, including an upfront 5% cut to gross general rates for all residential ratepayers.

I am proud of the effort and achievements that have been completed so far this year and this report outlines progress.

The budget has been adjusted to accommodate a drop in revenue from water charges collected from residents as a result of level 3 water restrictions.

However, offsetting this, council is delivering further operational efficiencies.

Our mid-year review forecasts an improved operating surplus of \$6.7m due to a range of factors including:

- an increase in grants
- a reduction in employee costs, and
- a reduction in information technology, vehicle and plant costs.

In addition to the operating surplus, this budget highlights a strengthening financial position over the long term.

Capital expenditure is expected to increase by \$36.3m largely due to the \$35.4m worth of works completed under the Works for Queensland program that was funded by the Queensland Government. Projects included -

- planning for a new 3-metre wide concrete pathway along Nelly Bay Road
- construction of a new multi-purpose sports court at Alligator Creek
- an upgrade to footpaths, street façade and gardens in Palmer Street, and
- a major upgrade of Edison Park including the establishment of new pathways, shelters, a dog off-leash area, footbridges, irrigation and softscapes.



These results demonstrate the benefits of the simpler, faster, better approach that council has adopted.

I thank the council and staff for their contribution to the first half of the 2017/18 financial year and look forward to continuing the good work.

Adele Young Chief Executive Officer





MID-YEAR BUDGET REVIEW 2017/18

Townsville City Council (council) has undertaken its first mid-year budget review. The intent of the change is to provide greater transparency to the community and to align council to best reporting practices.

The 2017/18 mid-year budget review provides an update of council's (council) financial position since the 2017/18 adopted budget.

The primary driver of the mid-year review was to realign the budget to council's operating and capital requirements. The start to the financial year saw council continue to reshape the organisation in order to be 'a simpler, faster, better council'. These efficiencies continue to be realised throughout the 2017/18 financial year.

The mid-year budget review is consistent with the Corporate Plan 2014-2019 and incorporates actual data to November 2017 plus forecast data for the remaining months of the 2017/18 financial year. Council's financial policies, including rates and utility charges adopted in the 2017/18 budget, remain unchanged as a result of the budget review and have not been restated within this report. The policies can be viewed in the 2017/18 Operational Plan and Budget document adopted by council in June 2017 and include:

- Revenue Statement
- Revenue Policy
- Debt Policy
- Investment Policy
- Pensioner Rates Concession Policy
- Charitable and Community Organisations Rates and Charges Concessions Policy.

The mid-year review reflects an increase in the operating surplus from \$0.1m to \$6.7m when compared to the 2017/18 adopted budget. This result includes \$6.0m of grant funding to be spent in 2018/19. Capital income is forecast to increase by \$23.8m and capital expenditure is forecast to increase by \$36.3m, compared to the 2017/18 adopted budget. Council's financial statements are included in Tables 1 through 9.

HIGHLIGHTS

\$6.7m

2017/18 operating surplus including \$6.0m to be spent in 2018/19

+\$2.0m

Enhancing our suburbs with the 'Basics Blitz' campaign -\$9.4m

Further savings in employee costs

+\$35.4m

Job creating maintenance and minor infrastructure projects with Works for Queensland

+\$10.0m

Grants revenue to transition towards water efficient practices and devices



FIVE-MINUTE MID-YEAR REVIEW

The five-minute mid-year review is designed to give a quick overview of the main differences between council's adopted budget and the mid-year review for the 2017/18 financial year.

| Operating Revenue \$383.7m - (net variance adopted budget \$6.0m favourable) | | | | |
|-------------------------------------------------------------------------------------|--------------------------|---|---------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|
| | Rates charges | ➡ | \$1.5m | Decline of less than 1% in total rates revenue due to a marginal reduction in property growth expectations |
| | Utility charges | ➡ | \$4.6m | Reduced excess water charges collected from residents due to water restrictions |
| | Parking Infringements | ➡ | \$0.2m | Reduction in some parking infringements to help activate the CBD and support economic activity |
| Ś | Income from investing | | \$0.5m | Higher expected interest on cash balances |
| Ś | Grants | 1 | \$11.4m | Receipt of \$10.0m for community water transition package to be spent over the next 3 financial years and \$0.7m for Royalties for Region grants |





FIVE-MINUTE MID-YEAR REVIEW (continued)

The five-minute mid-year review is designed to give a quick overview of the main differences between council's adopted budget and the mid-year review for the 2017/18 financial year.

| Operating Exp | Operating Expenses \$377.0m - (net variance adopted budget \$0.6m favourable) | | | | | |
|---------------|--------------------------------------------------------------------------------------|---|-----------------|-----------------------------------------------------------------------------------------------------------------------------------------------|--|--|
| | Employee costs | ➡ | \$9.4m | Savings of \$9.4m due to restructure efficiencies | | |
| | Basic Blitz | | \$ 2.0 m | Basic Blitz campaign investment | | |
| | Information, communication and technology | | \$0.8m | Optus managed service project to commence in January 2018 | | |
| ¢ ° | Services | | \$0.9m | Includes a further investment of \$0.5m to support various economic activation projects underway | | |
| | Vehicle and plant costs | ➡ | \$0.6m | Realignment of fleet operational requirements | | |
| Ř. | Other materials and services | | \$5.9m | Increased costs for delivery of funded water transition initiative \$4.0m combined with \$1.9m realignment to operating requirements | | |





FIVE-MINUTE MID-YEAR REVIEW (continued)

The five-minute mid-year review is designed to give a quick overview of the main differences between council's adopted budget and the mid-year review for the 2017/18 financial year.

| | Capital grants | | \$25.6m | \$32.0m Queensland Government funding received for Works for Queensland offset by other infrastructure grant delays |
|---------------|-------------------------------------------|----------------|--------------------|------------------------------------------------------------------------------------------------------------------------------|
| | Developer contributions | ➡ | \$1.8m | Reduction in contributions due to potential infrastructure offsets |
| Capital Expen | diture \$246.4 m - (ne | t variance ado | opted budget \$36. | 3m additional expenditure) |
| | Works for Queensland Projects (W4Q) | | \$35.4m | Expenditure for funded Works for Queensland Projects |

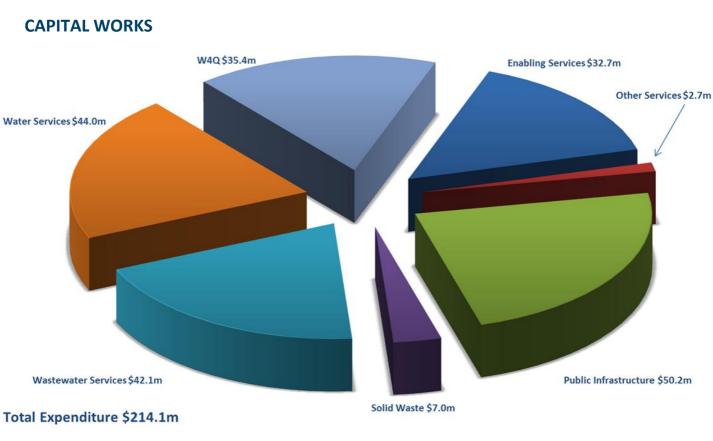




TABLE 1: INCOME STATEMENT – BUDGET COMPARISON

| Account classification | Adopted Budget FY 2017/18 \$'000 | Mid-Year Review FY 2017/18 \$'000 | Budget Movement FY 2017/18 \$'000 |
|------------------------------------------------------------------|----------------------------------------|--------------------------------------------|--------------------------------------------|
| Operating revenue | | | |
| Rate charges | 164,907 | 163,407 | (1,500) |
| Utility charges | 187,533 | 182,955 | (4,578) |
| Less discount and concessions | (23,390) | (23,440) | (50) |
| Fees and charges | 21,492 | 21,570 | 78 |
| Income from investments and financing | 4,274 | 4,802 | 528 |
| Contributions recurrent | 768 | 760 | (8) |
| Grants and subsidies recurrent | 10,408 | 21,838 | 11,430 |
| Other revenue | 11,779 | 11,878 | 99 |
| Total operating revenue | 377,771 | 383,770 | 5,999 |
| Operating expenses | | | |
| Employee costs | 127,398 | 119,948 | 7,450 |
| Materials and services | 111,807 | 118,769 | (6,962) |
| Finance costs | 23,090 | 23,090 | - |
| Depreciation and amortisation | 114,399 | 114,387 | 12 |
| Other expenses | 944 | 843 | 101 |
| Total operating expenses | 377,638 | 377,037 | 601 |
| Surplus / (deficit) before capital | 133 | 6,733 | 6,600 |
| Capital income | | | |
| Grants, subsidies, contributions and donations Donated assets | 77,383 | 101,159 | 23,776 |
| Total capital income and expenses | 77,383 | 101,159 | 23,776 |
| Increase / (decrease) in operating capability | 77,516 | 107,892 | 30,376 |
| Capital works | | | |
| Capital works | 177,806 | 214,155 | (36,349) |
| Restoration and rehabilitation works | 2,241 | 2,192 | 49 |
| Donated assets | 30,077 | 30,077 | - |
| Total capital works | 210,124 | 246,424 | (36,300) |



LEGISLATIVE REPORTING

The following financial statements have been included pursuant to section 169 of the Local Government Regulation 2012:

Income Statement

The income statement included in Table 2 is a financial statement that measures the local government's financial performance over a specific accounting period.

Financial performance is assessed by giving a summary of how council incurs its revenues and expenses through both operating and non-operating activities.

It also shows the net profit or loss incurred over a specific accounting period, typically over a fiscal year.

Balance Sheet

The Balance Sheet included in Table 3 is a financial statement that summarises the local government's assets, liabilities and equity at a specific point in time.

It presents what the council owns and owes, as well as the value of community equity utilised by the council.

Cash Flow Statement

The Statement of Cash Flows included in Table 4 is a financial statement that provides an overview of the cash inflows and outflows of the local government, typically over a fiscal year.

Statement of Changes in Equity

The Statement of Changes in Equity included in Table 5 is a summary of the changes in equity of a local government that have occurred during a specific accounting period, typically over a fiscal year.

Statement of Business Activities

The Statement of Business Activities included in Table 6 summarises the activities of council to which the competitive code of conduct applies. To these activities council applies full cost pricing, identifying the cost of community service obligations and eliminating the advantages and disadvantages of public ownership within that activity.



2.99%

TABLE 2: INCOME STATEMENT

| | 2017/18 | 2018/19 | 2019/20 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|-----------------|---------------|
| | \$'000 | \$'000 | \$'000 |
| Revenue | | | |
| General rates | 163,407 | 168,062 | 173,018 |
| Utility charges | 182,955 | 187,066 | 192,276 |
| Water | 79,861 | 82,464 | 86,076 |
| Wastewater | 83,594 | 84,534 | 85,528 |
| Refuse and Recycling | 19,500 | 20,067 | 20,67 |
| Discounts and concessions | (23,440) | (23,664) | (23,913 |
| Fees and charges | 21,570 | 21,609 | 22,13 |
| Interest received | 4,802 | 4,652 | 3,762 |
| Contributions | 760 | 760 | 76 |
| Grants and subsidies | 21,838 | 9,415 | 9,55 |
| Other revenue | 11,878 | 12,022 | 12,269 |
| Total revenue | 383,770 | 379,921 | 389,86 |
| Expenses | | | |
| Employee costs | 119,948 | 124,747 | 127,93 |
| Materials and services | 118,769 | 104,562 | 106,01 |
| Depreciation and amortisation | 114,387 | 120,407 | 127,09 |
| Finance costs | 23,090 | 24,250 | 24,38 |
| Other expenses | 843 | 1,117 | 1,14 |
| Total expenses | 377,037 | 375,084 | 386,57 |
| Surplus/(Deficit) before capital income | 6,733 | 4,837 | 3,28 |
| Operating surplus ratio | 1.76% | 1.28% | 0.85% |
| | | | |
| Capital income | 101 150 | | 400.24 |
| Grants, subsidies, contributions and donations Total capital income | 101,159 | 111,115 | 189,31 |
| | 101,159 | 111,115 | 189,31 |
| ncrease/(Decrease) in operating capability | 107,892 | 115,953 | 192,59 |
| Pursuant to Section 169 (6) and (7) of the Local Government Regulation Noting the below changes do not reflect an adjustment to the rate ir | | financial year) | |
| | 16/17 - 17/18 | 17/18 - 18/19 | 18/19 - 19/20 |
| Increase in rates and utility changes revenue before discounts and concessions (increases include average growth of 0.75% over the forecast period) | -4.81% | 2.53% | 2.869 |

Increase in rates and utility changes revenue after discounts and concessions (increases include average growth of 0.75% over the forecast period) -2.67% 2.65%



TABLE 3: BALANCE SHEET

| | 2017/18 | 2018/19 | 2019/20 |
|----------------------------------|-----------|-----------|-----------|
| | \$'000 | \$'000 | \$'000 |
| Current Assets | | | |
| Cash and cash equivalents | 99,750 | 88,121 | 86,558 |
| Trade and other receivables | 35,609 | 35,234 | 38,533 |
| Inventories | 1,385 | 1,385 | 1,385 |
| Other assets | 3,106 | 3,170 | 3,235 |
| Non-current assets held for sale | 97 | 97 | 97 |
| Total Current Assets | 139,947 | 128,007 | 129,808 |
| Non-Current Assets | | | |
| Investments | 21,950 | 20,141 | 18,332 |
| Trade and other receivables | 2,339 | 2,339 | - |
| Property, plant and equipment | 4,598,235 | 4,840,927 | 5,009,881 |
| Intangible assets | 6,862 | 5,365 | 4,002 |
| Other assets | 14,175 | 14,175 | 14,175 |
| Total Non-Current Assets | 4,643,561 | 4,882,947 | 5,046,390 |
| Total Assets | 4,783,508 | 5,010,954 | 5,176,198 |
| Current Liabilities | | | , , |
| Trade and other payables | 61,148 | 57,067 | 58,401 |
| Borrowings | 26,621 | 33,708 | 33,784 |
| Provisions | 11,353 | 11,641 | 11,941 |
| Other current liabilities | 533 | 533 | 533 |
| Total Current Liabilities | 99,655 | 102,949 | 104,659 |
| Non-Current Liabilities | , | · · | |
| Borrowings | 347,628 | 456,210 | 426,937 |
| Provisions | 37,318 | 33,466 | 26,505 |
| Other non-current liabilities | 1,773 | 1,773 | 1,773 |
| Total Non-Current Liabilities | 386,719 | 491,449 | 455,215 |
| Total Liabilities | 486,374 | 594,398 | 559,875 |
| Net Community Assets | 4,297,134 | 4,416,555 | 4,616,323 |
| Community Equity | | | |
| Asset revaluation reserve | 621,865 | 625,335 | 632,502 |
| Retained surplus | 3,675,269 | 3,791,222 | 3,983,821 |
| Total Community Equity | 4,297,134 | 4,416,556 | 4,616,323 |



TABLE 4: CASH FLOW STATEMENT

| | 2017/18 | 2018/19 | 2019/20 |
|-----------------------------------------------------|-----------|-----------|-----------|
| | \$'000 | \$'000 | \$'000 |
| Cash Flows from Operating Activities | | | |
| Receipts | | | |
| Receipts from customers | 372,806 | 374,727 | 384,196 |
| Payment to suppliers and employees | (239,769) | (236,349) | (238,672) |
| Interest received | 4,802 | 4,652 | 3,762 |
| Borrowing costs | (21,927) | (23,248) | (23,380) |
| Other cash flows from operating activities | | (64) | (65) |
| Net Cash Provided by Operating Activities | 115,911 | 119,718 | 125,841 |
| Cash Flow from Investing Activities | | | |
| Payments for property, plant and equipment | (214,155) | (303,659) | (228,970 |
| Proceeds from sale of property, plant and equipment | 1,110 | 1,106 | 842 |
| Grants, subsidies, contributions and donations | 71,082 | 55,536 | 129,922 |
| Net Cash Used in Investing Activities | (141,964) | (247,017) | (98,206 |
| Cash Flows from Financing Activities | | | |
| Proceeds from Borrowings | 30,000 | 143,000 | 105,000 |
| Repayment of Borrowings | (23,843) | (27,329) | (134,198) |
| Net Cash Provided by Financing Activities | 6,157 | 115,671 | (29,198 |
| Net Increase/(Decrease) in Cash Held | (19,896) | (11,629) | (1,563) |
| Cash at Beginning of Reporting Period | 119,646 | 99,750 | 88,12 |
| Cash at End of Reporting Period | 99,750 | 88,121 | 86,558 |



TABLE 5: STATEMENT OF CHANGES IN EQUITY

| 2017/18 | 2018/19 | 2019/20 |
|-----------|------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| \$'000 | \$'000 | \$'000 |
| | | |
| 621,865 | 621,865 | 625,335 |
| | 3,470 | 7,167 |
| 621,865 | 625,335 | 632,502 |
| | | |
| 3,567,377 | 3,675,269 | 3,791,222 |
| 107,892 | 115,953 | 192,599 |
| 3,675,269 | 3,791,222 | 3,983,821 |
| 4,297,134 | 4,416,556 | 4,616,323 |
| | \$'000 621,865 - 621,865 3,567,377 107,892 3,675,269 | \$'000 \$'000 621,865 621,865 - 3,470 621,865 625,335 3,567,377 3,675,269 107,892 115,953 3,675,269 3,791,222 |



TABLE 6: STATEMENT OF BUSINESS ACTIVITIES

| Account classification | Townsville Water FY 2017/18 \$'000 | Townsville Waste FY 2017/18 \$'000 | Performing Arts FY 2017/18 \$'000 |
|-------------------------------------------------------------------|---------------------------------------------|---------------------------------------------|--------------------------------------------|
| Operating revenue | | | |
| Utility charges | 170,219 | 19,669 | - |
| Less discount and concessions | (2,031) | (120) | - |
| Fees and charges | 2,715 | 13,059 | 353 |
| Income from investments and financing | 668 | 86 | - |
| Contributions recurrent | 534 | - | - |
| N.C.P. revenue / recovery | 2,688 | 1,181 | - |
| Grants and subsidies recurrent | 10,000 | - | - |
| Other revenue | 13,055 | 2,142 | 630 |
| Total operating revenue | 197,848 | 36,017 | 983 |
| Operating expenses | | | |
| Employee costs | 21,120 | 7,519 | 3,559 |
| Materials and services | 60,911 | 15,885 | 6,715 |
| Finance costs | 17,454 | 570 | - |
| Depreciation and amortisation | 39,608 | 3,722 | 68 |
| N.C.P. expense / charges | 804 | 430 | - |
| Taxes other than income tax | - | - | - |
| Other expenses | 42 | 1 | 3 |
| Total operating expenses | 139,939 | 28,127 | 10,345 |
| Operating surplus / (deficit) before income tax and capital items | 57,909 | 7,890 | (9,362) |
| Income tax | 16,744 | 2,367 | - |
| Operating surplus / (deficit) before capital items | 41,165 | 5,523 | (9,362) |
| Capital income | | | |
| Contributions capital | 20,351 | - | - |
| Contributions non-cash capital | 7,798 | - | - |
| Grants and subsidies capital | 575 | | |
| Total capital income | 28,724 | - | - |
| Increase / (decrease) in operating capability | 69,889 | 5,523 | (9,362) |
| Capital works | | | |
| Capital works | 86,317 | 6,989 | 100 |
| Restoration and rehabilitation works | - | 1,117 | - |
| Donated assets | 7,798 | - | - |
| Total capital works | 94,115 | 8,106 | 100 |



TABLE 6: STATEMENT OF BUSINESS ACTIVITIES (continued)

| Account classification | Townsville Water FY 2017/18 \$'000 | Townsville Waste FY 2017/18 \$'000 | Performing Arts FY 2017/18 \$'000 |
|---------------------------------------------------------|---------------------------------------------|---------------------------------------------|--------------------------------------------|
| Operating revenue | | | |
| Services provided to local government (LG) | 21,137 | 6,801 | - |
| Services provided to clients other than LG | 174,669 | 28,171 | 983 |
| Community service obligation | 2,042 | 1,045 | - |
| Total operating revenue | 197,848 | 36,017 | 983 |
| Operating expenses | 139,939 | 28,127 | 10,345 |
| Other capital amounts | 28,724 | - | - |
| Increase / (decrease) in operating capability | | | |
| before tax | 86,633 | 7,890 | (9,362) |
| Income tax | 16,744 | 2,367 | - |
| Increase / (decrease) in operating capability after tax | 69,889 | 5,523 | (9,362) |

| Community service obligations | Townsville Water FY 2017/18 \$'000 | Townsville Waste FY 2017/18 \$'000 |
|--------------------------------------------------------|---------------------------------------------|---------------------------------------------|
| | | |
| Arcadian Surf Life Saving Club (sewerage pump out) | 12 | - |
| Concessions on wastewater utility charges | 502 | - |
| Concessions on water utility charges | 1,528 | - |
| National Recycling Week | | 4 |
| Concessions on landfill fees for charity organisations | | 62 |
| Costs of provision of dead animal collection services | | 31 |
| Costs of provision of infirmed services | | 33 |
| Clean-up Australia Day | | 6 |
| Great Northern Clean-up | | 3 |
| Free dump weekend October | | 148 |
| Free dump weekend January | | 148 |
| Community clean up events | | 10 |
| Stadium remediation works | | 600 |
| Total community service obligations | 2,042 | 1,045 |



LONG-TERM FINANCIAL FORECAST

The mid-year budget review shows further strengthening of council's long-term financial position and financial sustainability.

The long-term forecast allows council to understand the future financial commitments for infrastructure assets, and to develop strategies that address key strategic issues.

These long term plans inform council's approach to service provision and service levels, how council manages its debt and where council sources its revenue, including how it will apply rates.

All of these factors assist council to understand what its future commitments are in order to prepare the budget.

The following reports are required under section 171 of the Local Government Regulation 2012:

- Income and expenditure of council (Table 7: Income Statement); and
- Value of assets, liabilities and equity of council (Table 8: Balance Sheet).

MEASURES OF FINANCIAL SUSTAINABILITY

Measures of financial sustainability are required under section 169 of the Local Government Regulation 2012.

Table 9 indicates the relevant measures of financial sustainability as well as identified target ranges as described in the *Financial Management* (Sustainability) Guideline 2013.

In addition, it outlines council's performance against each of the measures over the forecast period.

Operating Surplus Ratio

This is an indicator of the extent to which revenues raised cover operational expenses or are available for capital funding purposes or other purposes.

A positive ratio indicates that surplus revenue is available. This may be used to support the funding of capital expenditure or used to offset past or future operating deficits.

If the surplus is not required for this purpose in a particular year, it can be held to support future capital expenditure funding as a financial asset, used to offset past deficit funding or, used to reduce current debt levels.

Net Financial Asset / Liability Ratio

This is an indicator of the extent to which the net financial liabilities of council can be serviced by its operating revenues. A ratio greater than zero (positive) indicates that total financial liabilities exceed current assets.

These net financial liabilities must be serviced using available operating revenues. A positive value less than 60 per cent indicates the council has the capacity to fund the financial liabilities and appears to have the capacity to increase its loan borrowings if required.

A positive value greater than 60 per cent indicates the council has limited capacity to increase its loan borrowings.

Asset Sustainability Ratio

This is an approximation of the extent to which the infrastructure assets managed by council are being replaced as these reach the end of their useful lives. This ratio indicates whether council is renewing or replacing existing non-financial assets at the same rate that its overall stock of assets is wearing out.



TABLE 7: INCOME STATEMENT (LONG-TERM)

| | 2017/18 \$'000 | 2018/19 \$'000 | 2019/20 \$'000 | 2020/21 \$'000 | 2021/22 \$'000 | 2022/23 \$'000 | 2023/24 \$'000 | 2024/25 \$'000 | 2025/26 \$'000 | 2026/27 \$'000 |
|------------------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Revenue | | | | | | | | | | |
| General rates | 163,407 | 168,062 | 173,018 | 178,296 | 183,917 | 189,901 | 196,271 | 203,053 | 210,275 | 217,966 |
| Utility charges | 182,955 | 187,066 | 192,276 | 201,123 | 208,680 | 216,757 | 225,959 | 236,440 | 247,729 | 260,343 |
| Water | 79,861 | 82,464 | 86,076 | 93,188 | 97,975 | 103,104 | 109,176 | 116,332 | 124,087 | 133,044 |
| Wastewater | 83,594 | 84,534 | 85,528 | 86,620 | 88,706 | 90,925 | 93,278 | 95,777 | 98,431 | 101,150 |
| Refuse & Recycling | 19,500 | 20,067 | 20,671 | 21,314 | 21,999 | 22,728 | 23,505 | 24,331 | 25,211 | 26,149 |
| Discounts and concessions | (23,440) | (23,664) | (23,913) | (24,188) | (24,489) | (24,817) | (25,174) | (25,560) | (25,976) | (26,425) |
| Fees and charges | 21,570 | 21,609 | 22,131 | 22,672 | 23,235 | 23,819 | 24,426 | 25,056 | 25,712 | 26,393 |
| Interest received | 4,802 | 4,652 | 3,762 | 6,178 | 6,694 | 5,750 | 5,680 | 6,409 | 5,946 | 5,984 |
| Contributions | 760 | 760 | 760 | 760 | 760 | 760 | 760 | 760 | 760 | 760 |
| Grants and subsidies | 21,838 | 9,415 | 9,557 | 9,702 | 9,849 | 10,000 | 10,153 | 10,310 | 10,470 | 10,633 |
| Other revenue | 11,878 | 12,022 | 12,269 | 12,522 | 12,780 | 13,043 | 13,312 | 13,586 | 13,866 | 14,152 |
| Total revenue | 383,770 | 379,921 | 389,860 | 407,065 | 421,425 | 435,212 | 451,387 | 470,054 | 488,781 | 509,807 |
| Expenses | | | | | | | | | | |
| Employee costs | 119,948 | 124,747 | 127,931 | 131,325 | 134,876 | 138,591 | 142,478 | 146,547 | 150,806 | 155,265 |
| Materials and services | 118,769 | 104,562 | 106,017 | 107,545 | 112,201 | 120,647 | 127,634 | 134,658 | 142,739 | 152,059 |
| Depreciation and amortisation | 114,387 | 120,407 | 127,095 | 132,427 | 134,511 | 142,069 | 148,755 | 152,773 | 159,528 | 167,269 |
| Finance costs | 23,090 | 24,250 | 24,381 | 21,486 | 19,434 | 19,853 | 20,232 | 19,544 | 17,755 | 16,873 |
| Other expenses | 843 | 1,117 | 1,148 | 1,179 | 1,213 | 1,249 | 1,287 | 1,326 | 1,368 | 1,413 |
| Total expenses | 377,037 | 375,084 | 386,572 | 393,962 | 402,235 | 422,408 | 440,386 | 454,848 | 472,197 | 492,879 |
| Surplus/(Deficit) before capital income | 6,733 | 4,837 | 3,288 | 13,103 | 19,190 | 12,804 | 11,001 | 15,206 | 16,584 | 16,928 |
| Operating surplus ratio Capital income | 1.76% | 1.28% | 0.85% | 3.23% | 4.55% | 2.94% | 2.44% | 3.23% | 3.39% | 3.32% |
| Grants, subsidies, contributions and donations | 101,159 | 111,115 | 189,311 | 174,183 | 115,912 | 136,335 | 98,257 | 118,007 | 131,327 | 142,883 |
| Total capital income | 101,159 | 111,115 | 189,311 | 174,183 | 111,412 | 136,335 | 98,257 | 105,507 | 131,327 | 142,883 |
| Increase/(Decrease) in operating capability | 107,892 | 115,953 | 192,599 | 187,286 | 130,601 | 149,139 | 109,259 | 120,713 | 147,911 | 159,810 |



TABLE 8: BALANCE SHEET (LONG-TERM)

| | 2017/18 \$'000 | 2018/19 \$'000 | 2019/20 \$'000 | 2020/21 \$'000 | 2021/22 \$'000 | 2022/23 \$'000 | 2023/24 \$'000 | 2024/25 \$'000 | 2025/26 \$'000 | 2026/27 \$'000 |
|----------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Current Assets | | | | | | | | | | |
| Cash and cash equivalents | 99,750 | 88,121 | 86,558 | 127,128 | 120,304 | 85,768 | 83,340 | 81,985 | 84,762 | 83,074 |
| Trade and other receivables | 35,609 | 35,234 | 38,532 | 37,741 | 39,097 | 40,541 | 42,018 | 43,894 | 45,778 | 47,839 |
| Inventories | 1,385 | 1,385 | 1,385 | 1,385 | 1,385 | 1,385 | 1,385 | 1,385 | 1,385 | 1,385 |
| Other current assets | 3,106 | 3,170 | 3,235 | 3,302 | 3,370 | 3,439 | 3,510 | 3,582 | 3,656 | 3,731 |
| Non-current assets held for sale | 97 | 97 | 97 | 97 | 97 | 97 | 97 | 97 | 97 | 97 |
| Total Current Assets | 139,947 | 128,007 | 129,808 | 169,653 | 164,253 | 131,230 | 130,350 | 130,943 | 135,678 | 136,126 |
| Non-Current Assets | | | | | | | | | | |
| Investments | 21,950 | 20,141 | 18,332 | 16,523 | 16,523 | 16,523 | 16,523 | 16,523 | 16,523 | 16,523 |
| Trade and other receivables | 2,339 | 2,339 | - | - | - | - | - | - | - | - |
| Property, plant and equipment | 4,598,235 | 4,840,927 | 5,009,881 | 5,068,217 | 5,267,135 | 5,520,092 | 5,664,183 | 5,799,114 | 5,981,599 | 6,184,527 |
| Intangible assets | 6,862 | 5,365 | 4,002 | 2,643 | 1,421 | 682 | 660 | 638 | 615 | 593 |
| Other non-current assets | 14,175 | 14,175 | 14,175 | 14,175 | 14,175 | 14,175 | 14,175 | 14,175 | 14,175 | 14,175 |
| Total Non-Current Assets | 4,643,561 | 4,882,947 | 5,046,390 | 5,101,558 | 5,299,254 | 5,551,472 | 5,695,541 | 5,830,450 | 6,012,912 | 6,215,819 |
| Total Assets | 4,783,508 | 5,010,954 | 5,176,198 | 5,271,211 | 5,463,507 | 5,682,702 | 5,825,891 | 5,961,392 | 6,148,590 | 6,351,945 |
| Current Liabilities | | | | | | | | | | |
| Trade and other payables | 61,148 | 57,067 | 58,401 | 60,563 | 63,500 | 67,204 | 70,193 | 73,605 | 77,250 | 81,389 |
| Borrowings | 26,621 | 33,708 | 33,784 | 34,899 | 39,895 | 40,735 | 34,075 | 35,788 | 38,875 | 37,691 |
| Provisions | 11,353 | 11,641 | 11,941 | 12,256 | 12,585 | 12,930 | 13,290 | 13,668 | 14,063 | 14,476 |
| Other current liabilities | 533 | 533 | 533 | 533 | 533 | 533 | 533 | 533 | 533 | 533 |
| Total Current Liabilities | 99,655 | 102,949 | 104,659 | 108,251 | 116,514 | 121,401 | 118,091 | 123,594 | 130,721 | 1 34,0 89 |
| Non-Current Liabilities | | | | | | | | | | |
| Borrowings | 347,628 | 456,210 | 426,937 | 326,338 | 361,059 | 400,450 | 406,437 | 370,649 | 361,821 | 356,180 |
| Provisions | 37,318 | 33,466 | 26,505 | 21,145 | 20,082 | 20,650 | 20,103 | 29,016 | 29,790 | 30,711 |
| Other non-current liabilities | 1,773 | 1,773 | 1,773 | 1,773 | 1,773 | 1,773 | 1,773 | 1,773 | 1,773 | 1,773 |
| Total Non-Current Liabilities | 386,719 | 491,449 | 455,215 | 349,256 | 382,914 | 422,873 | 428,314 | 401,438 | 393,384 | 388,664 |
| Total Liabilities | 486,374 | 594,398 | 559,875 | 457,507 | 499,427 | 544,274 | 546,405 | 525,032 | 524,105 | 522,754 |
| Net Community Assets | 4,297,134 | 4,416,556 | 4,616,323 | 4,813,704 | 4,964,080 | 5,138,428 | 5,279,486 | 5,436,361 | 5,624,485 | 5,829,191 |
| Community Equity | | | | | | | | | | |
| Asset revaluation reserve | 621,865 | 625,335 | 632,502 | 642,598 | 662,372 | 687,581 | 719,380 | 755,541 | 795,754 | 840,650 |
| Retained surplus | 3,675,269 | 3,791,222 | 3,983,821 | 4,171,107 | 4,301,708 | 4,450,847 | 4,560,106 | 4,680,819 | 4,828,731 | 4,988,541 |
| Total Community Equity | 4,297,134 | 4,416,556 | 4,616,323 | 4,813,704 | 4,964,080 | 5,138,428 | 5,279,486 | 5,436,361 | 5,624,485 | 5,829,191 |



TABLE 9: MEASURES OF SUSTAINABILITY

| | Target Ratio | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22 | 2022/23 | 2023/24 | 2024/25 | 2025/26 | 2026/27 |
|---------------------------------------------------------------------------------------------------------------|-----------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Operating surplus ratio | 00/ | | | | | | | | | | |
| (Net operating surplus / Total operating revenue) | 0% - 10% | 1.8% | 1.3% | 0.8% | 3.2% | 4.6% | 2.9% | 2.4% | 3.2% | 3.4% | 3.3% |
| Net financial liability ratio (Total liabilities - Current assets) / Total operating revenue | <60% | 90.7% | 123.3% | 110.8% | 71.0% | 79.5% | 94.9% | 92.2% | 83.8% | 79.5% | 75.8% |
| Asset sustainability ratio (Capital expenditure on the replacement of assets (renewals) / Depreciation) | >90% | 68.9% | 63.6% | 61.4% | 54.1% | 87.2% | 78.2% | 78.0% | 83.5% | 87.3% | 85.0% |